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CIPOTATO.ORG
Dirección:
Av. La Molina 1895, La Molina, Lima, Perú

Competition for Consultancy for Developing a Business Plan for the International Potato Center Facilities in La Molina, Peru

I. Introduction

The International Potato Center (CIP) was founded in 1971 as a research institution for the development of roots and tubers, offering sustainable solutions to pressing global problems of hunger, poverty, and natural resource degradation. CIP is a global center with headquarters in Lima, Peru, and offices in 20 developing countries in Asia, Africa, and Latin America. Working closely with our partners, CIP seeks to achieve food security, greater well-being, and gender equity for the poor in the developing world. CIP promotes its mission through rigorous research, innovation in science and technology, and capacity building in the cultivation of roots and tubers and food systems.

CIP is part of the CGIAR Consortium, a global partnership that unites organizations dedicated to research for a food-secure future. CGIAR research is dedicated to reducing rural poverty, increasing food security, improving human health and nutrition, and ensuring more sustainable management of natural resources. Donors include countries, foundations, and international entities.

II. Objective of the competition

The CIP-International Potato Center is seeking a qualified consultancy firm to play a crucial role in developing a comprehensive business plan for using CIP facilities (buildings and lands) in La Molina, Peru. The plan aims to explore various use cases for these facilities, considering different scenarios that ensure their usability for research and/or other objectives while increasing utilization rates to support their financial sustainability.

III. Schedule

1.. Invitation to applicant companies	June 10, 2024
2. Confirm intention to participate	June 10-12, 2024
3. Site visits (if deemed appropriate)	June 17, 2024
4. Submission and response of questions by applicants	June 18-24, 2024
6. Submission of proposals	June 24-28, 2024
7. Opening of proposals	July 01- 05, 2024
8. Identification of winner and communication to bidders	July 08, 2024
9. Contract signing	July 08-11, 2024
10. Start of Contract	July 15-18, 2024

(*) Address your questions by email to Mrs. Ximena Ganoza (x.ganoza@cgiar.org) copying George Bedon (george.bedon@cgiar.org).

IV. Proposals

Proposals must address each of the elements listed in the Terms of Reference. They may be rejected if they do not meet the detailed requirements of the call. All interested companies wishing to participate and seeking clarification of this document should send their questions by email to CIP between June 18 and June 24, 2024, to the attention of Ximena Ganoza, Senior Logistics Manager, at her email: x.ganoza@cgiar.org copying George Bedon (george.bedon@cgiar.org).

Your complete and detailed quotations must be sent by email to Ximena Ganoza (x.ganoza@cgiar.org) copying George Bedon (george.bedon@cgiar.org) between July 01 and July 05, 2024.

Proposal preparation costs are the sole responsibility of the applicant and will not be reimbursed by CIP.

V. Place of Implementation

Experimental Station of La Molina
Av. La Molina 1895 – La Molina

VI. Evaluation Process

Evaluation Matrix

	Relevance %	Score (1-5)	Total (Relevance x Score)
Years of experience in the field/Recommendation letter	20		
Methodology to apply	20		
Historical cases of successful strategies	30		
Cost	30		
Total	100		

(*) Only offers that meet all the requirements included in this call will be considered.

VII. CIP Rights

CIP reserves the right to accept or reject proposals in whole or in part and to cancel the process as long as CIP has not signed the corresponding contract.

VIII. Cover Letter

Lima, of 2024

Sirs
International Potato Center
Av. La Molina 1895
Lima – Perú

Ref. Competition for Consultancy for Developing a Business Plan for the International Potato Center Facilities in La Molina, Peru

Dear sirs.

Through this letter, our company, represented by Mr./ Mrs. Legal Representative in accordance with the Electronic Registration No..... whose copy we attach, requests to participate in the Selection Process for a company that provides the "Competition for the Consulting Service for the development of a business plan for the facilities of the International Potato Center in La Molina, Peru" that has been communicated to us.

We certify that we are aware of the conditions required of participants to which we fully submit. We are attaching the documentation that proves that our company meets the requirements requested for participation.

Sincerely,

NAME AND SIGNATURE OF THE LEGAL REPRESENTATIVE

IX. Bidder Identification

Identificación del postor	
Company Name	
Years in the market	
Main clients (attach recommendation letters)	
Tax ID	
Address	
Contact Information	
Position	
E-mail	
Phone	
Added value, social responsibility, Environment	
Sales Volume	
2,021	
2,022	
2,023	
Name and signature Legal representative	